## <u> 10.54 - The Production</u> Function

10.54- Demonstrate an understanding of the production function and phases of production. By: Carter Greene

#### <u>KICKOFF:</u>

- Go to Google Classroom and complete the assignment "KO- 11/26"
  - > The economics of Black Friday
- Roll Call: Will you go Black Friday shopping?



#### <u>ANNOUNCEMENTS:</u>





- 11/27- Start Thanksgiving Break
- 12/3- Have modules 52 55 read
- Enjoy your Thanksgiving Break
  - $\succ$  Watch lots of football and basketball





#### <u>QUIZ:</u>

- ✤ 10 Questions
- ✤ 15 minutes
- ✤ NO TALKING EVEN WHEN YOU ARE DONE
- When you're done, work on the back of the worksheet from last Thursday
  - ➤ "Cost, Cost, Cost and More cost"

#### <u>TAKE 10...</u>

- Discuss any Qs you missed on the quiz with people around you
- Work on completing "Cost, Cost, Cost, and more Cost" if you haven't already
- Then, see how much of the handout you can complete before we even go over notes

➤ Page 1 = review

➤ Pages 2 & 3 = new information

## <u> 10.53 - Profit Maximization</u>

10.53- Determine the profit-maximizing level of output using the optimal output rule. By: Carter Greene

#### <u>KEY ASSUMPTION:</u>

- Cost numbers we discuss today include ALL COSTS
  - > Explicit and implicit
- ✤ Firms base their decisions of whether or not to stay open off of:
   ➢ Economic Profit
   ✤ Must make a Normal Profit

#### <u>AGAIN, OUR GOAL AS A BUSINESS IS TO... ?</u>

- Maximize profits
- In order to do this, we need to sell the optimal <u>Quantity</u> of our product at the optimal <u>Price</u>.
- Price is set by the factors of what?
  - > Supply and Demand
- So let's figure out the quantity our firm should produce.
- In economics we always want to think on the <u>Margin</u>.

#### MARGINAL ANALYSIS

- ✤ Marginal Cost
  - Change in total cost from one more unit of output

$$MC = \frac{\text{Change in total cost}}{\text{Change in output}} = \frac{\Delta TC}{\Delta Q}$$

- Marginal Revenue
  - Change in total revenue from the sale of an additional produce
  - > MR = Price

Marginal Revenue =  $\frac{\triangle \text{in TR}}{\triangle \text{in Q}}$ 

#### PROFIT MAXIMIZING RULE

#### $\bigstar \underline{MR} = \underline{MC}$

- The most important rule in Microeconomics
- ✤ If MR > MC
  - > Keep frikin producing!!!
  - > Because what is increasing?
- ✤ If MR < MC</p>
  - > Quit frikin producing!!!
  - > What's happening to Profit??

#### PROFIT MAXIMIZING QUANTITY - GRAPHICALLY

Profit maximizing quantity = intersection of MC and MR
Price, cost



### PROFIT MAXIMIZING QUANTITY - LOOKING AT A TABLE

- Steps to finding optimal output:
  - ➤ Find MC
  - > Identify MR
  - > Compare MR and MC
  - Determine where MR and MC are equal

- ✤ Price = \$20
- Find the profit
   maximizing quantity

Q	<u>TC</u>	MC	MR
0	20		
1	30		
2	35		
3	45		
4	60		
5	90		
6	130		

# <u> 10.54- The Production</u> Function & Intro To Cost

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### FIXED V. VARIABLE INPUTS

- ◆ <u>Fixed Inputs</u> resources whose quantity cannot be easily/quickly varied
   > Land, factories, etc.
- Variable Inputs- resource whose quantity can be easily/quickly changed
  - > Labor





#### <u>Long-Run V. Short Run</u>

#### ✤ Long-Run

- All resources are variable and supply can adjust to changes in demand
- ✤ <u>Short-Run</u>
  - At least one production input is fixed and supply cannot fully adjust to changes in demand
- Lets just focus on the Short-Run for now

### <u>TOTAL V. AVERAGE V. MARGINAL PRODUCT</u>

- <u>Total Product</u> total output by all workers (inputs)
- ✤ <u>Average Product-</u>
  - ➤ Output per worker
  - > Total output / variable input (workers)
- ✤ <u>Marginal Product-</u>
  - > Additional production of each new worker
  - > Change in output / change in input

#### <u>LAW OF DIMINISHING MARGINAL RETURNS (PRODUCT)</u>

- How many coaches are necessary for a team?
- Too many chefs in the kitchen?
- Law of diminishing marginal returns-
  - > as firms increase variable resources, additional production of each worker will decrease, eventually



#### <u>AS INPUT INCREASES, WHAT HAPPENS TO OUTPUT?</u>

- ✤ Phase 1:
  - > Increasing marginal returns
  - > TP increases at increasing rate
  - ➢ MP is increasing
- ✤ Phase 2:
  - Diminishing marginal returns
  - > TP increases at a decreasing rate
  - ➤ MP is falling
- ✤ Phase 3:
  - > Negative marginal returns
  - ➤ TP is decreasing
  - > MP is negative



#### <u>10.53 & 10.54 PRACTICE</u>

- Staying in your seats, working with on partner if you wish
- Be sure to have Cost, Cost, Cost, and more Cost" finished as well
- If you finish early make sure you are caught up on the readings

> 10.52 - 10.54

